# The Dietary Supplements Market Trends, Segmentation and Growth

The Indian healthcare landscape is undergoing a significant transformation. With a growing focus on preventive healthcare and rising disposable income, the demand for dietary supplements is skyrocketing.

The Indian <u>dietary supplements market size</u> was estimated at USD 5.01 billion in 2022. During the forecast period between 2023 and 2029, the size of India dietary supplements market is projected to grow at a CAGR of 14.7% reaching a value of USD 13.09 billion by 2029.



### **Growth Drivers**

The dietary supplement market growth surge is fueled by several key factors:

- **Rising Health Awareness:** Indians are becoming increasingly aware of the importance of preventive healthcare and the role of proper nutrition in maintaining good health.
- Lifestyle Changes: Urbanization and busy lifestyles often lead to dietary deficiencies, creating a demand for supplements to bridge the nutritional gap.
- **Growing Disposable Income:** As disposable income rises, consumers are more willing to invest in their health and well-being, including dietary supplements.

- Increased Focus on Fitness: The growing fitness culture in India has fueled the demand for protein supplements, weight-loss aids, and other performance-enhancing supplements.
- **The Pandemic Effect:** The COVID-19 pandemic has further amplified the focus on immunity-boosting supplements and overall health.

The rise of the **dietary supplement market in India** signifies a shift towards a more proactive approach to health management. Consumers are increasingly seeking ways to optimize their well-being and prevent chronic diseases.

## Dietary Supplements Market Segmented in India

The Indian dietary supplement market caters to a diverse range of consumers with varying needs and preferences. Here's a breakdown of the key **dietary supplements market segmentation**:

- Vitamins and Minerals: This is the largest and most established segment, accounting for an estimated 40% of the market share. Vitamins and mineral supplements address deficiencies and support overall health.
- **Herbal and Ayurvedic Supplements:** India has a rich tradition of herbal medicine, and Ayurvedic supplements are gaining significant popularity. This segment holds an estimated 30% market share, driven by their perceived natural and holistic approach to health .
- **Sports Nutrition:** The growing fitness culture is propelling the demand for sports nutrition supplements, including protein powders, pre-workouts, and post-workout recovery products. This segment is estimated to hold a 15% market share.
- Weight Management Supplements: With a growing concern about obesity, weight management supplements are gaining traction. This segment is estimated at 10% of the market share.

Take a look at: Forecasting the Nutritional and Dietary Supplements Market, Analysis and Segmentation

# What Lies Ahead for Dietary Supplements in India?

The India dietary supplement industry trends that are shaping the future:

- Focus on Personalized Nutrition: Consumers are increasingly seeking personalized recommendations for dietary supplements based on their individual health needs and goals.
- **Surge in Online Sales:** The growing popularity of e-commerce platforms is making dietary supplements more accessible and convenient to purchase.
- Innovation in Product Formulations: Manufacturers are constantly developing new and innovative formulations, such as gummies, chewable tablets, and liquid supplements, to cater to consumer preferences.

- Emphasis on Transparency and Quality: Consumers are becoming more aware of the importance of product quality and are demanding transparency from manufacturers regarding ingredients and sourcing.
- **Rise of Organic and Natural Supplements:** The demand for organic and natural dietary supplements is on the rise, driven by a growing preference for clean and sustainable products.

### Conclusion

The <u>dietary supplement sector</u> in India is poised for continued growth, driven by rising health awareness, changing lifestyles, and a growing focus on preventive healthcare. As the market evolves, we can expect to see further innovation in product offerings, increased emphasis on personalized nutrition, and a growing preference for natural and organic supplements. By staying abreast of these trends and ensuring the quality and efficacy of their products, manufacturers can successfully navigate this dynamic market and contribute to India's overall health and well-being.

You can also read about : The Industry Analysis of Global Softgels Dietary Supplements Market